



# Factory-X

Customer Sounding Board  
February 13, 2025

PART OF



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NextGenerationEU

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Federal Ministry  
for Economic Affairs  
and Climate Action

on the basis of a decision  
by the German Bundestag

# Agenda

## Topics and Presenters



| Topic  | Time        | Presenter                      |   |
|--|-------------|--------------------------------|---|
| Welcome, Introduction & Moderation             | 5 min       | Silke Huesmann<br>Roland Rosen |   |
| Factory-X Use Case Overview                    | 5 min       | Ulrich Löwen                   |    |
| TP 2.04 Condition Monitoring led Services      | 15 + 10 min | Fernando Martinez Calderon     |    |
| TP 2.09 Energy-Consumption and Load Management | 15 + 10 min | Marc-André Dittrich            |    |
| TP 2.10 Carbon Footprint Management            | 15 + 10 min | Lucas Fochler                  |   |
| Discussion & Closing                           | 5 min       | All                            |   |

*After each part of presentation, we have time for questions*

# Factory-X

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The Digital Ecosystem for  
Factory Outfitters and Operators

# Factory-X is a Lighthouse Project for Manufacturing-X



- Building the **open** and **collaborative digital ecosystem** for Factory Outfitters and Operators upon Catena-X and concepts of Platform Industry 4.0
- Focus on **11 dedicated use cases** to extend the existing horizontal supply chain-oriented use cases and add vertical use cases to integrate the operation of shop floors
- Under the leadership of Siemens and SAP, **47 partners** are working together in this strong consortium, supplemented by **10 associated partners** (companies, associations and research institutions)
- **Manufacturing-X wide coordination** and establishment of an **international Manufacturing-X network**
- Project started on February 1<sup>st</sup>, 2024
- Completion of Project by June 2026

## Factory-X Partners

- |                                      |                                |  |
|--------------------------------------|--------------------------------|--|
| • August Wilhelm Scheer Institut     | • inovex                       | • Scheer GmbH                              |
| • BASF                               | • InstaWerk                    | • SCHUNK                                   |
| • Berger Holding                     | • ISW - Universität Stuttgart  | • SDFS Smarte Demonstrations-fabrik Siegen |
| • Catena-X e.V.                      | • Lenze                        | • SICK                                     |
| • Codewerk                           | • LNI e.V.                     | • Siemens                                  |
| • DMG MORI                           | • Matchory                     | • SmartFactory-KL e.V.                     |
| • Empolis                            | • MT Analytics                 | • soffico                                  |
| • EPLAN                              | • Open Industry 4.0 Alliance   | • Software AG                              |
| • Estainium                          | • Pakic                        | • TRUMPF                                   |
| • Eviden                             | • Phoenix Contact              | • T-Systems                                |
| • Festo                              | • prenode                      | • TÜV SÜD Chemie Service                   |
| • Fraunhofer                         | • proALPHA                     | • Uhlmann Group                            |
| • German Edge Cloud                  | • RIF Engineering & Consulting | • VDMA e.V.                                |
| • Hilscher                           | • Ruhr-Universität Bochum      | • WITTENSTEIN                              |
| • ifm diagnostic                     | • SAP                          | • ZVEI e.V. (FE)                           |
| • IFW - Leibniz Universität Hannover |                                |  |
| • igus                               |                                |  |

## Factory-X Associated Partners

- |                          |                      |             |
|--------------------------|----------------------|-------------|
| • ARENA2036 e.V.         | • Digital Data Chain | • VDE e.V.  |
| • Arvato Systems Digital | • IDTA e.V.          | • ZVEI e.V. |
| • Bayern Innovativ       | • Robert Bosch       |             |
| • Beckhoff Automation    | • Sharecat Solutions |             |

# Factory-X goes public

Registration over <https://factory-x.org/>



## Manufacturing-X Technical Council

### *What is the Manufacturing-X Technical Council?*

- Factory-X aims to create an IT/SW technical basis (the „Factory-X Kernel“) for software solutions in Manufacturing-X using results from Catena-X.
- In the M-X Technical Council, the approaches are presented – depending on the project progress – and feedback is invited.

### *Who is it for?*

- The Manufacturing-X Technical Council is aimed at anyone who is interested in the application of the IT/SW technical “Factory-X Kernel”, e.g., for the implementation of their own software solutions within the framework of Manufacturing-X.

***When? #3 is on February 18, 2025***

## Customer Sounding Board

### *What is the Customer Sounding Board?*

- In Factory-X, various so-called business applications (software solutions) are designed, developed as prototypes and validated for 11 use cases.
- In the Customer Sounding Board, these are presented – depending on the project progress – and feedback is invited.

### *Who is it for?*

- The Customer Sounding Board is aimed at anyone who is interested in using, e.g. validation, the business applications of the use cases or who wants to create their own software applications that are interoperable with Factory-X.

***When? #3 Now!***

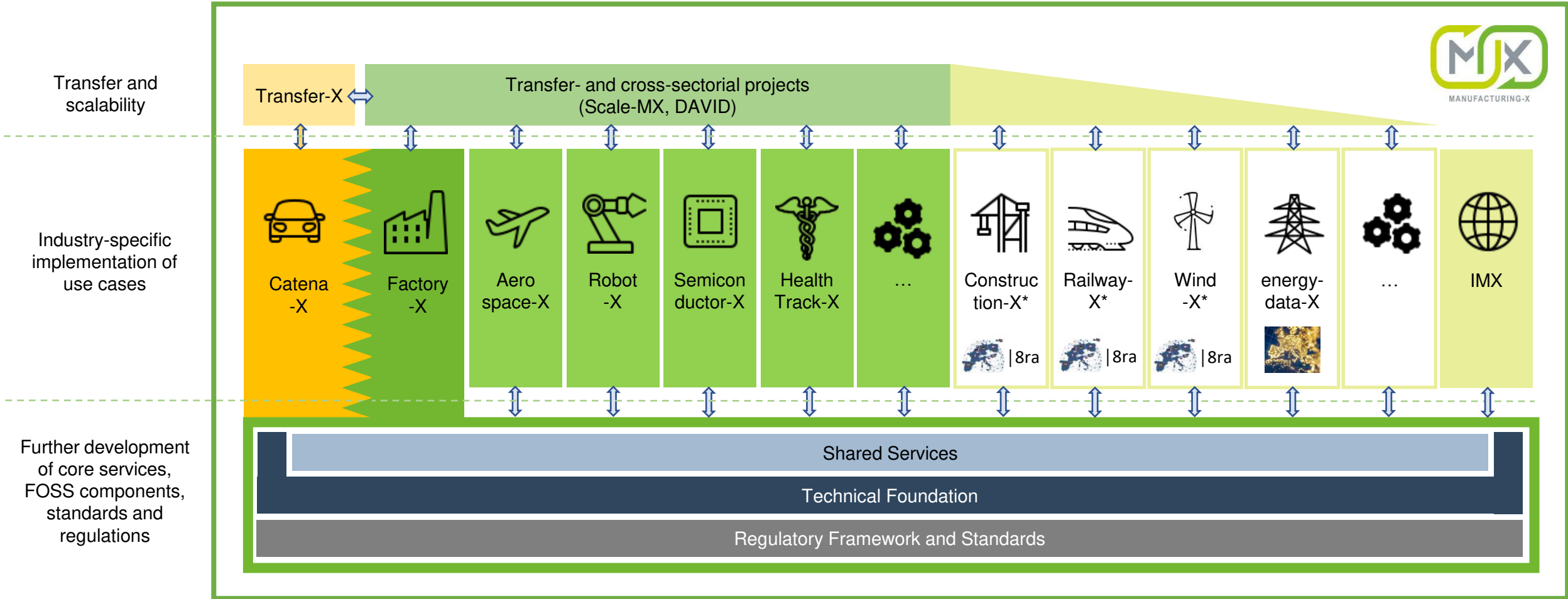
## What's next?

**Further MX TC und CSB will follow and we aim for direct exchange! If necessary, via NDAs.**

# Use Case Overview

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# Germany Cooperation between the projects

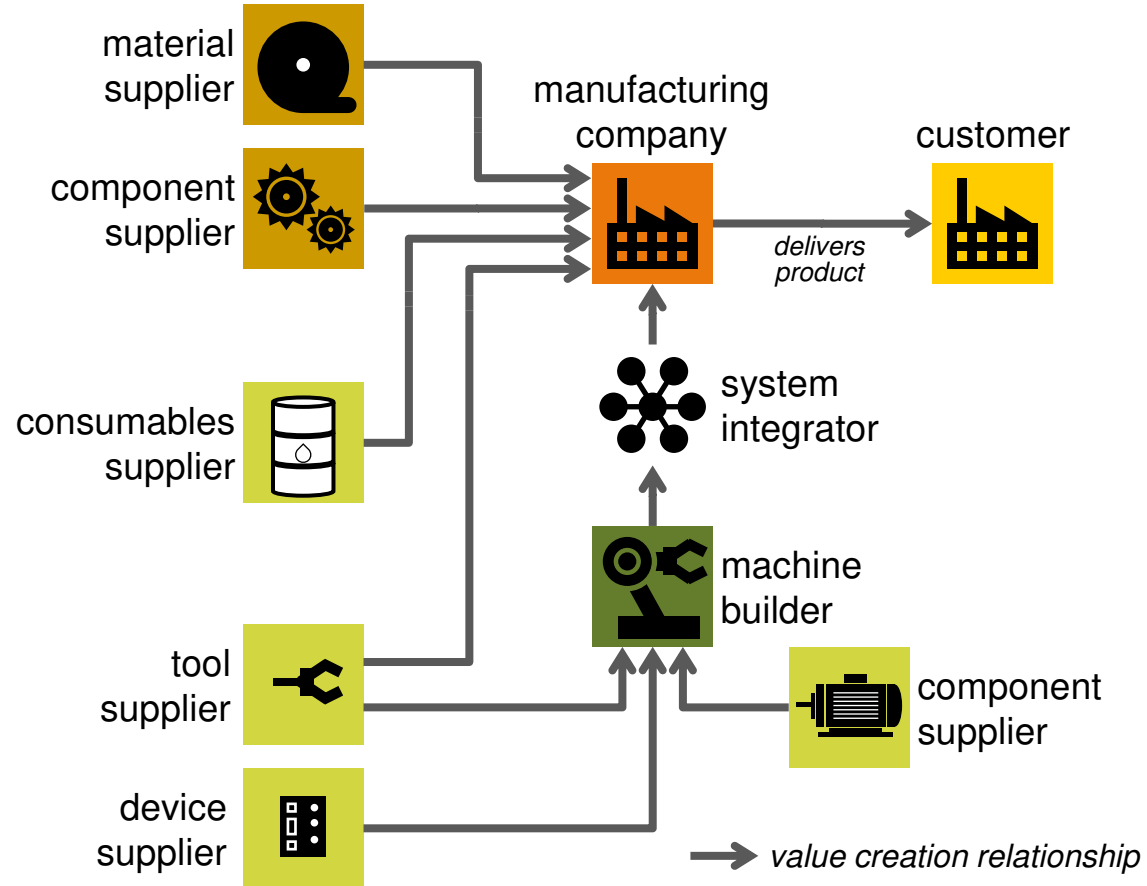


\*Project in preparation

All icons by icons8

# Supply Chains in Manufacturing Industries

## Illustration



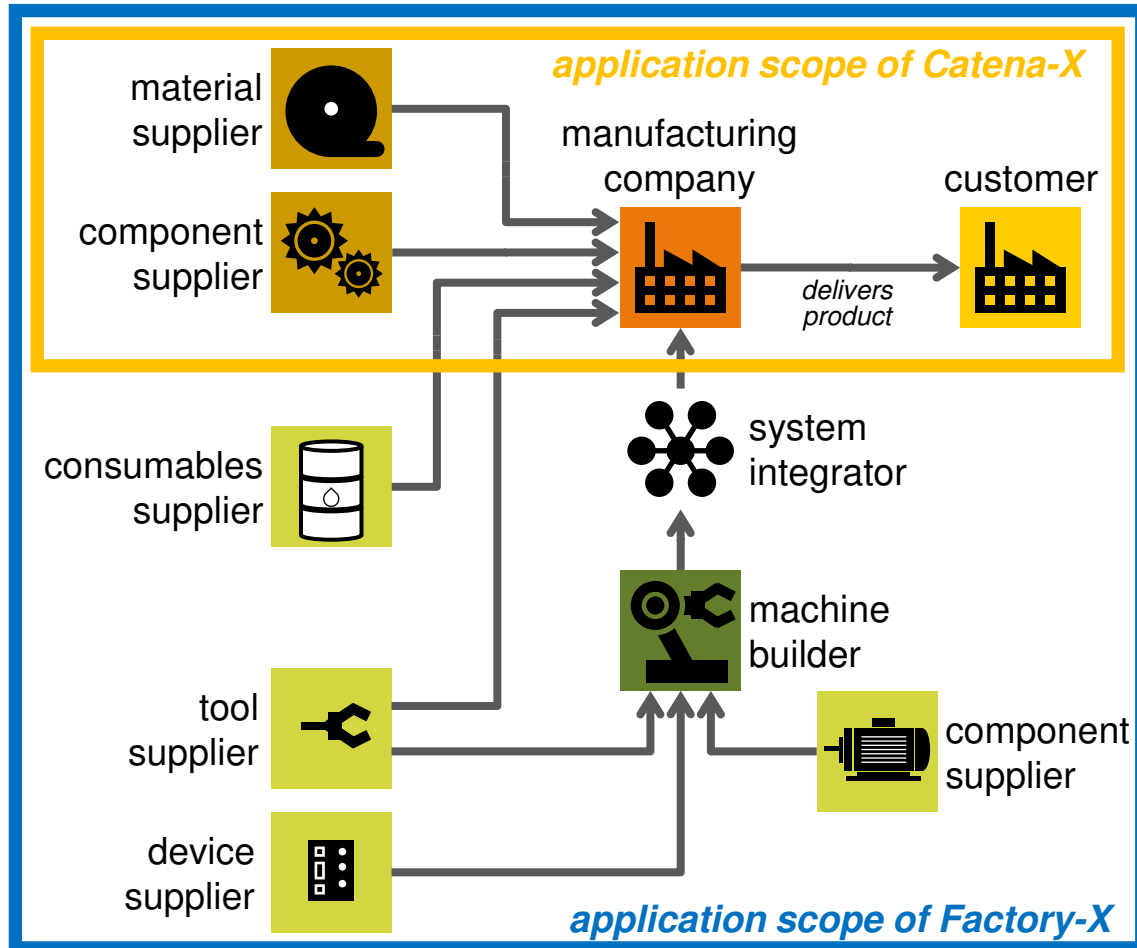
## From the perspective of a manufacturing company, there are two different supply chains:

- Supply chain regarding the **product** of the manufacturing company
  - All deliveries from suppliers that are **integrated** into the manufacturing company's product
  - Application scope of Catena-X
- Supply chain regarding the **production system** of the manufacturing company
  - All deliveries from suppliers that are needed to **build** and **operate** the manufacturing company's production system
  - Expansion of application scope of Catena-X by Factory-X



# Supply Chains in Manufacturing Industries

## Illustration



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# 11 Use Cases of Factory-X



|   |   |  |                                     |
|---|---|--|-------------------------------------|
| <b>11 Use Cases for horizontal and vertical data transfer</b> | Integrated Toolchains and Collaborative Engineering | Information Update and Change Service                | Collaborative Information Logistics |
| Condition Monitoring led Services                             | Modular Production                                  | Manufacturing as a Service - On Demand Manufacturing | Autonomous Operation-as-a-Service   |
| Traceability  | Energy-Consumption and Load Management              | Carbon Footprint Management                          | Circular Economy                    |

Factory-X Kernel & Basis Services

# TP 2.04 Condition Monitoring led Services

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## Factory Operators



### Costly production losses

- Unplanned downtimes
- Limited performance of equipment
- Quality problems



### High maintenance costs

- Under-maintenance leads to emergency situations and extra costs
- Over-maintenance represents a waste of resources



### Unnecessary prolongation of repairs

- Repairs follow a lengthy escalation chain (machine operator → in-house maintenance → machine builder → component supplier)



### Expertise is scarce

- Increasing complexity of equipment reduces the amount of machines / machine types a maintenance team can be responsible for

## Machine Builders and Component Suppliers



### High service and support costs

- Significant amount of “uncompensated” work, such as questions, warranty cases, and minor issues
- Multiple visits required by technicians for diagnosis and repair



### Need to improve and modernize service offering

- Service quality is an increasingly important criteria when purchasing a machine
- Excellent service is a differentiator against competitors
- Service is an increasingly interesting revenue source



### Risk of customer loss

- Dissatisfaction due to long time to repair
- Downtime and service penalties



### High employee attrition

- Dissatisfaction due to unpredictable and frequent travel, often in emergency mode



# Condition Monitoring Led Services

Enable new digital services to increase equipment availability in a cost-efficient way

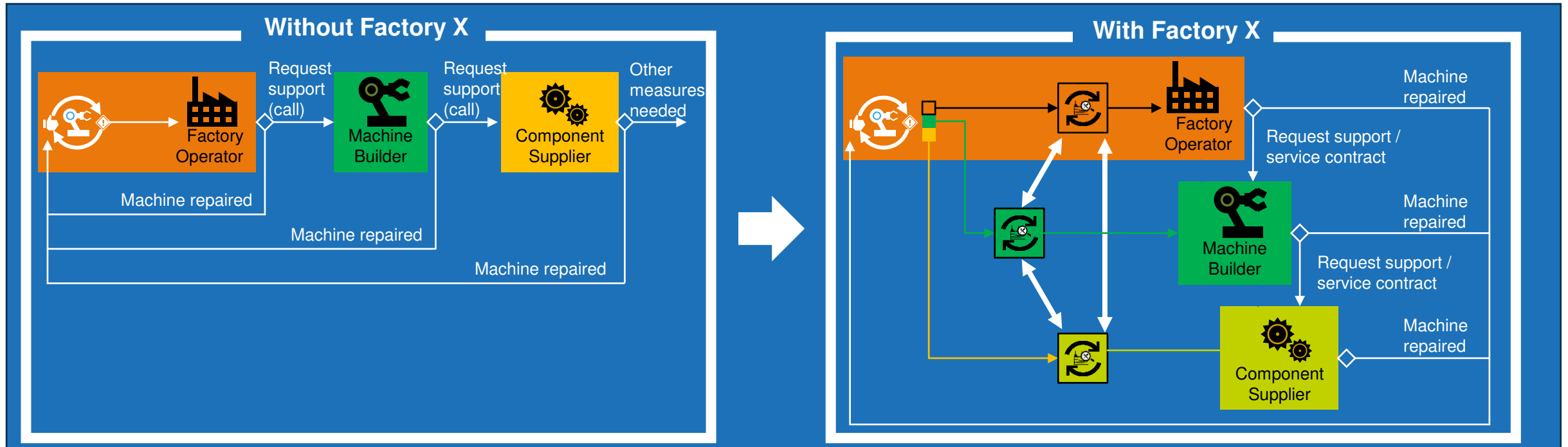


## The Goal

Identify and remove barriers to data sharing between parties to enable the widespread adoption of condition monitoring as a trigger for a new era of proactive, automated and remotely controlled services.

## The FX Solution in Detail

- Basis for data-driven, proactive, and automated services
- Simplified data sharing due to standardized mechanisms and data models
- Integration efforts are minimized by employing standardized protocols, standards, and mechanisms, in accordance with industry norms





## Condition Monitoring Led Services

*Enable new digital services to increase equipment availability in a cost-efficient way*



### Your Benefits

- ✓ Increased machine availability - work can be planned before problems affect production (improving service value and experience, while keeping costs at check)
- ✓ Faster and accurate decisions - are made based on data-driven insights that can be accessed immediately incl. from other parties
- ✓ Efficient work - Parties are supported with Business Applications for Digital, Remote and Field, and Crowd Services
- ✓ Efficient realization - Standardized data sharing mechanisms and data models make implementation and operation easier, faster, more secure, and cost-efficient

# Portfolio of Business Apps Relevant for the Use Case



## Condition Monitoring

Tracks health of equipment to detect potential issues before they lead to failures

## Reliability Analysis

Evaluates the consistency and dependability of equipment of time

## Process Optimization

Analyzes stability and compliance of processes to detect non-conformances

## Device Connectivity

Enables seamless communication and exchange of data between devices

## Data model centered connectivity framework

Enables seamless data exchange and integration by focusing on a unified data structure

## Digital Service

Digitalizes domain expertise and workflows to facilitate self-service or automated support

## Product Optimization

Collects operational and health information equipment to identify systematic improvement potentials

## Remote Service (Management)

Supports, maintains, or troubleshoots equipment from distance, without needing on-site presence

## Field Service (Management)

Coordinates on-site work, such as maintenance, repairs, or installations, performed by technicians

## Enterprise Service Management

Streamlines service business processes to improve efficiency and service delivery

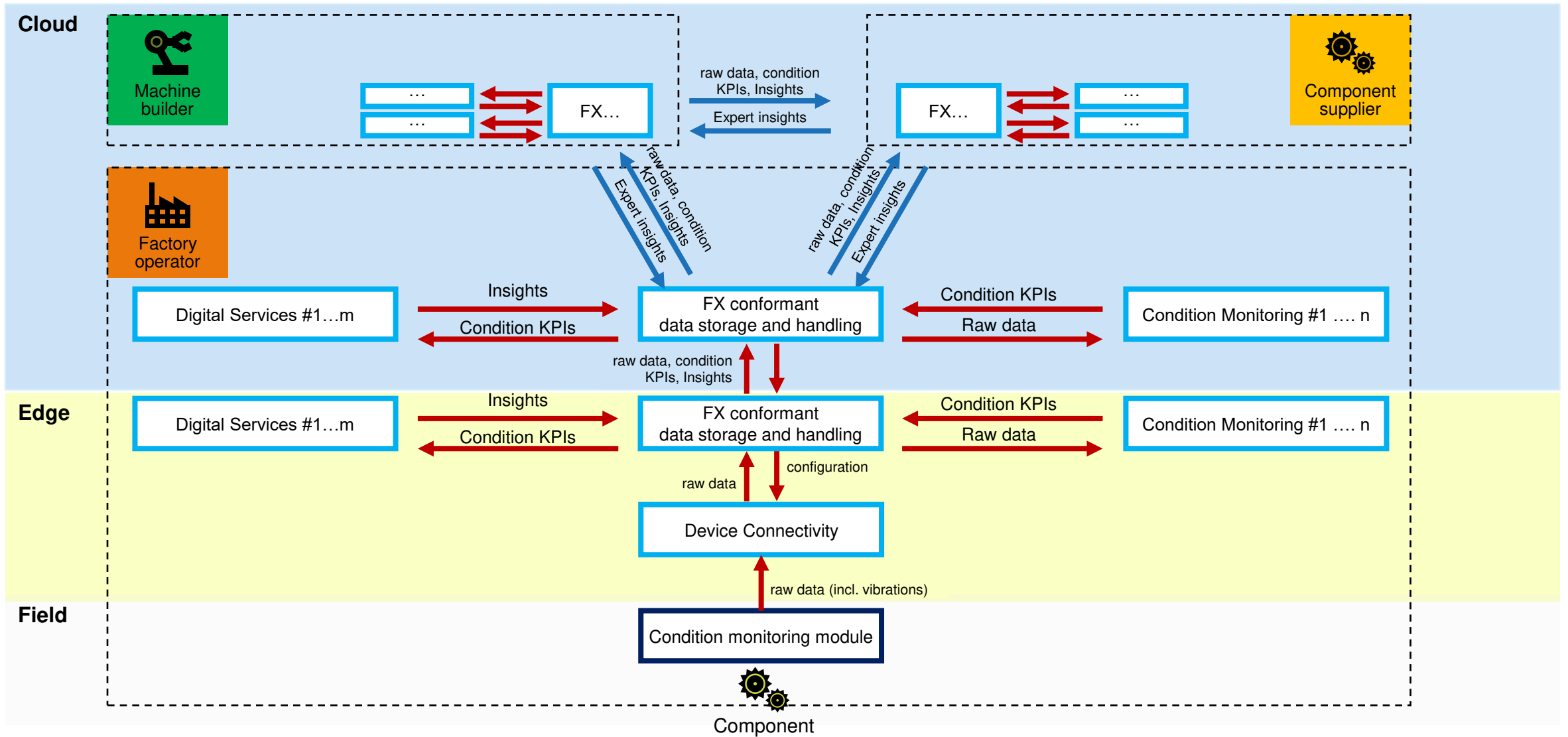
## Crowd Service (Management)

Provides a list of service partners who can provide services

## Customer Services Front Office

Handles direct customer interactions addressing inquiries, and providing support

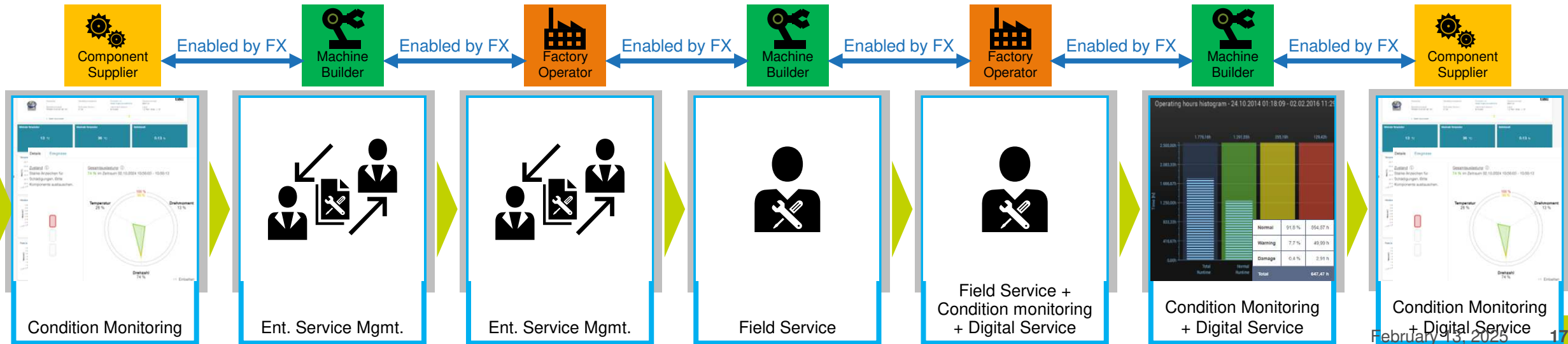
# Simplified Usage-View: Condition Monitoring & Digital Service





# Example Scenario – “Spindle needs to be replaced”

## FX will facilitate the exchange of data between companies



# TP 2.09

## Energy-Consumption and Load Management

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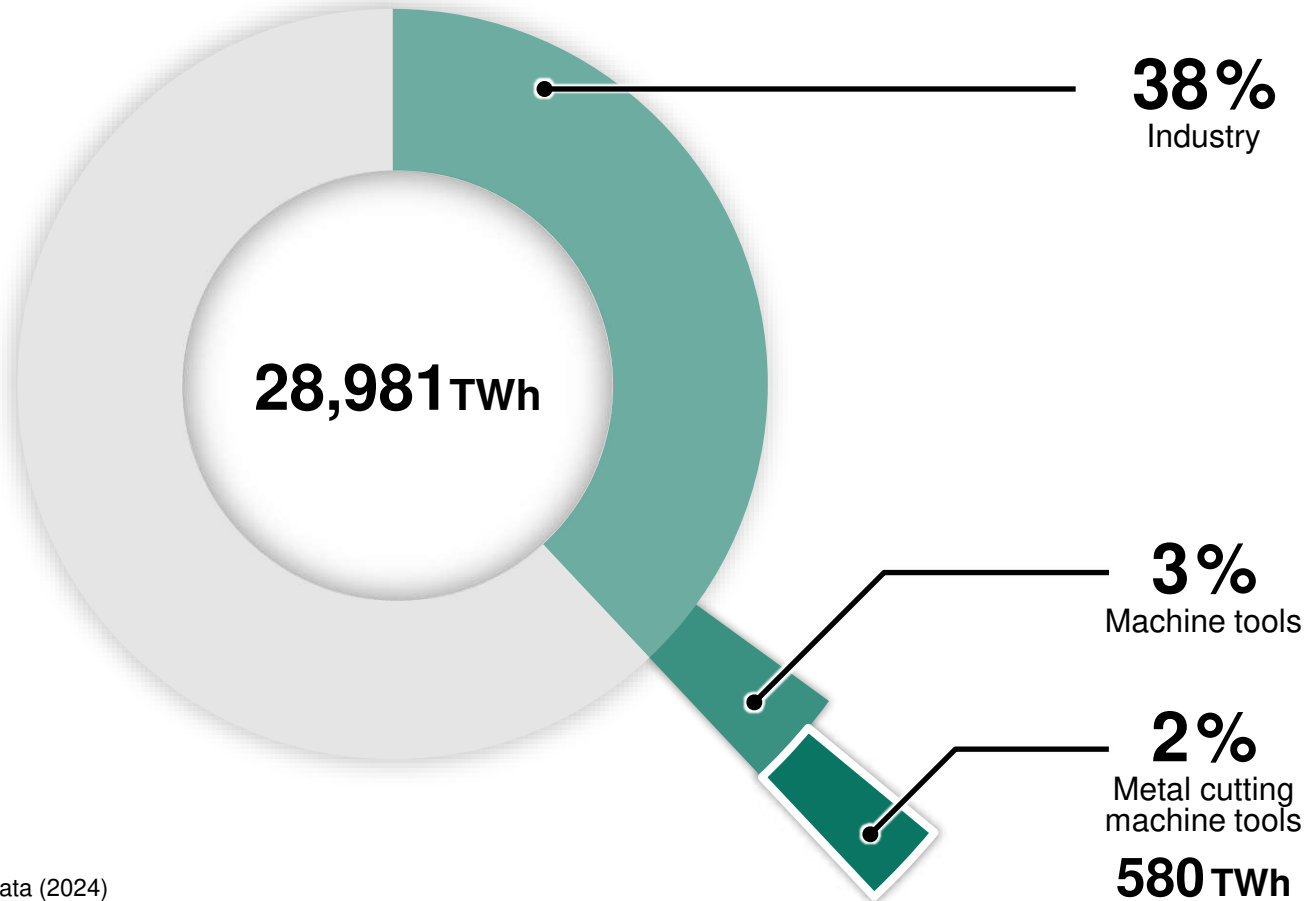




# Global Electricity Demand



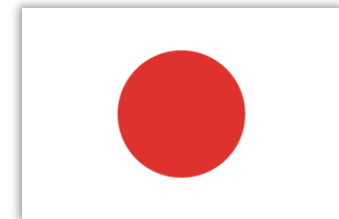
## Global electricity demand (2023)



## Electricity demand by countries (2023)



**517 TWh**  
Germany



**939 TWh**  
Japan

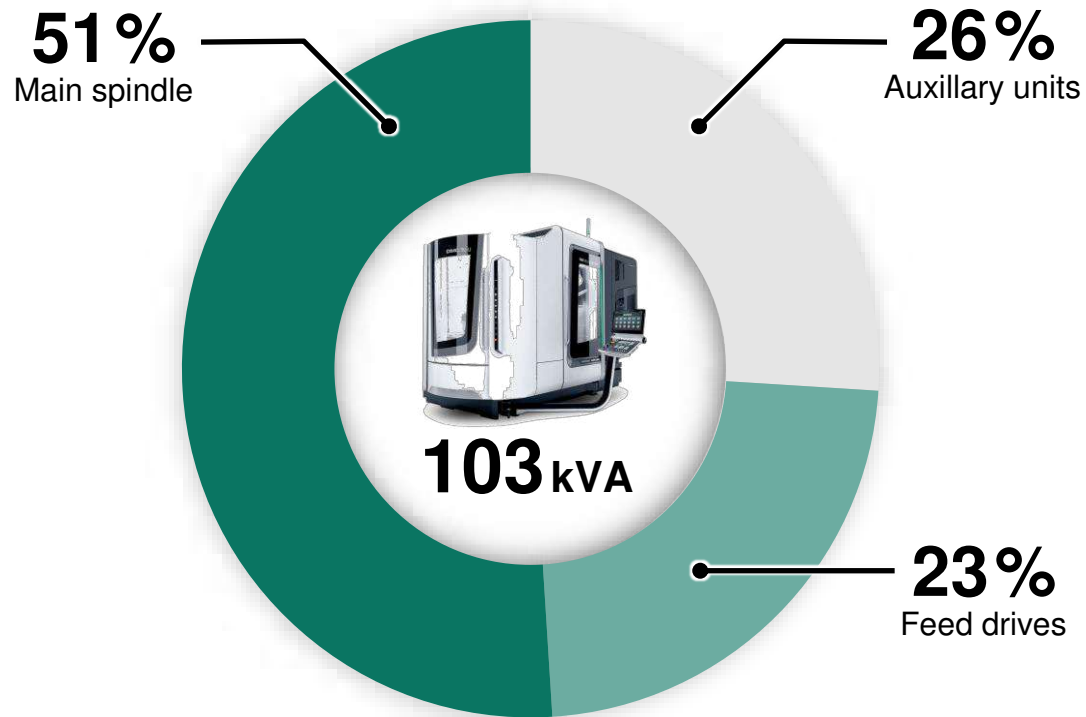
Enerdata (2024)  
 Statista, Bruttostromverbrauch in Deutschland bis 2023 (2024)  
 Statista, Größte Länder weltweit nach Stromverbrauch 2022 (2024)  
 Denkena B et al. (2020) Energy Efficient Machine Tools



# Energy Demand of Machine Tools

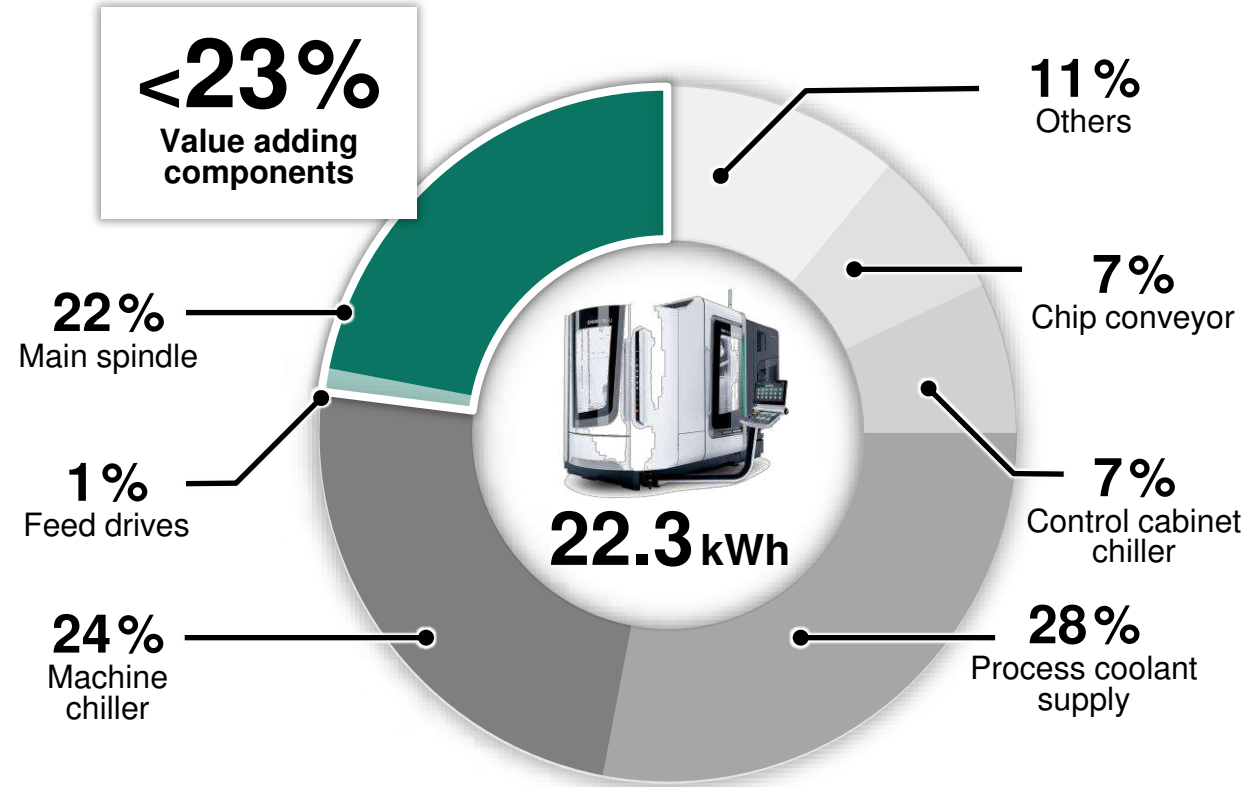


## Power rating of machine tools...



## ... and actual energy demand in machining

Drilling, milling (roughing & finishing) of cast iron for 140 min.



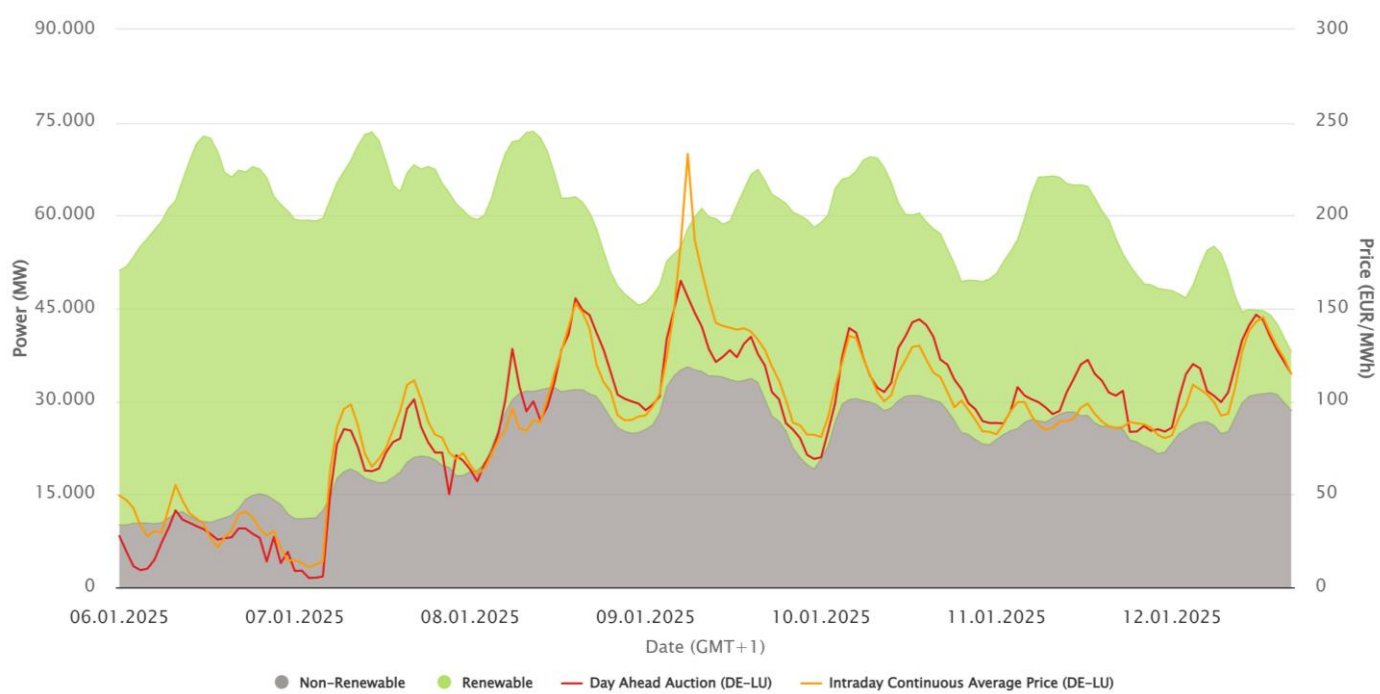
**Challenge 1:** Actual energy demand and its distribution often unknown to factory operators.



# Volatile Spot Prices and On-Site Renewables



Electricity production and spot prices in Germany in week 2 2025



- Day-ahead price on electricity exchange is increasingly determined by the availability of renewable energy



- Increasing on-site installations of renewables
- Leveling and adapting the load profile to availability opens cost-saving potential

**Challenge 2:** Volatile energy prices and on-site renewable offer opportunities to lower energy costs and establish new business models.

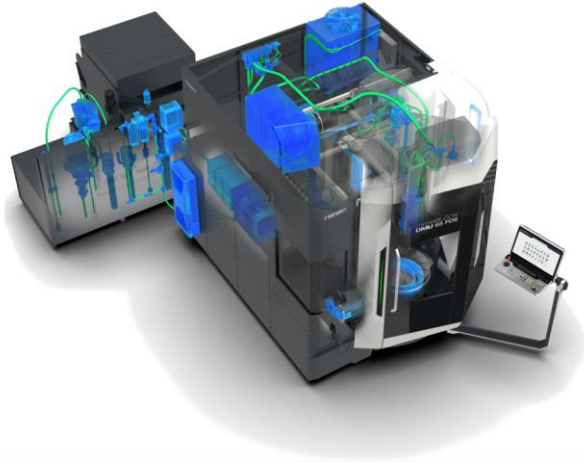


# Use-Case: Energy Consumption and Load Management

*Two workstreams for data-driven solutions*



## Workstream 1: Energy Consumption



- **Energy monitoring**
- **Energetic digital twin** of machine tools (eDT-X)
- **Data-driven standby** and **demand-oriented** operation of machine tool components

## Workstream 2: Load Management



- Prognosis of **workpiece-specific energy demand**
- Energy-optimized **production scheduling & factory infrastructure**
- **Load management** with power authorities

**Approach:** Data-driven solutions for seamless monitoring and optimization of energy demand and flexibility management in manufacturing.



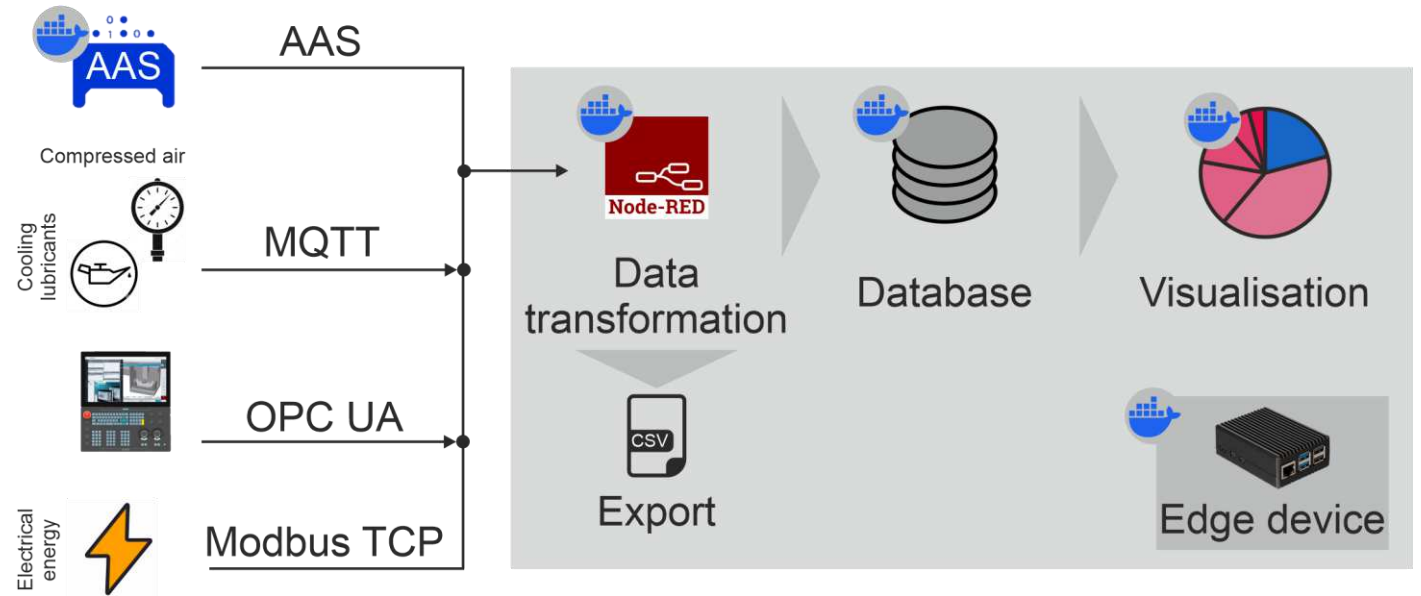
# Energy Monitoring & Optimization

*Data fusion for enhanced monitoring & intelligent components*



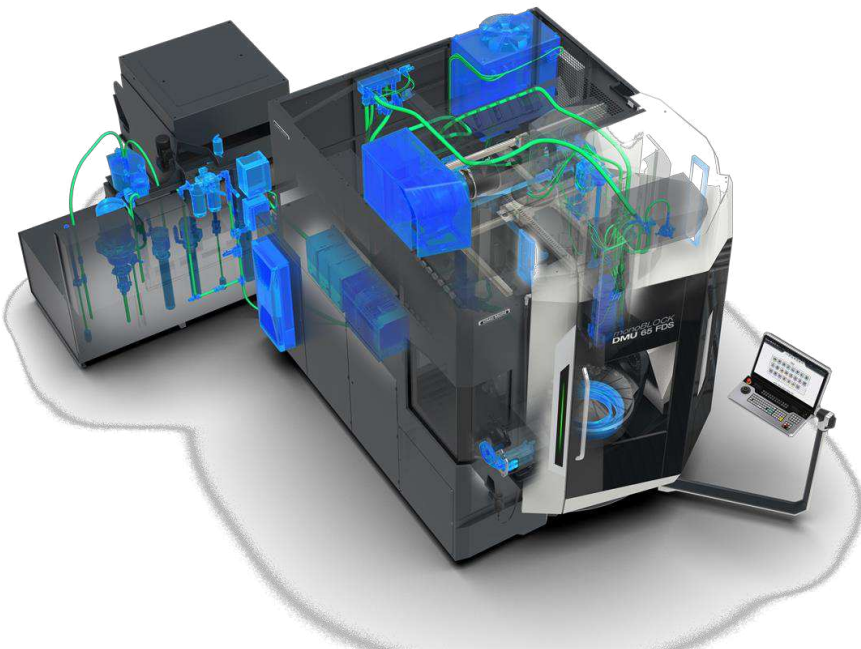
## Energy Monitoring

- Component- & workpiece specific energy data
- Fusion of different data energy data sources & synchronization
- Substitution of sensor with digital twins



## Intelligent Components

- Data-driven standby of control systems
- Demand-oriented use of support units (process coolant & mist extraction)







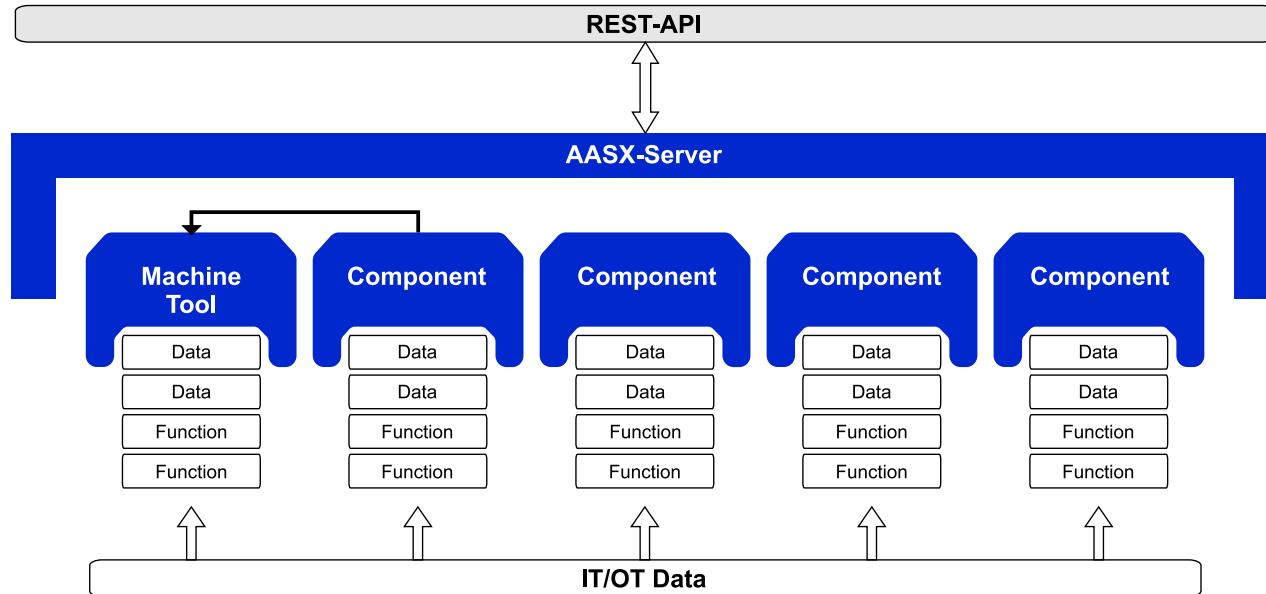
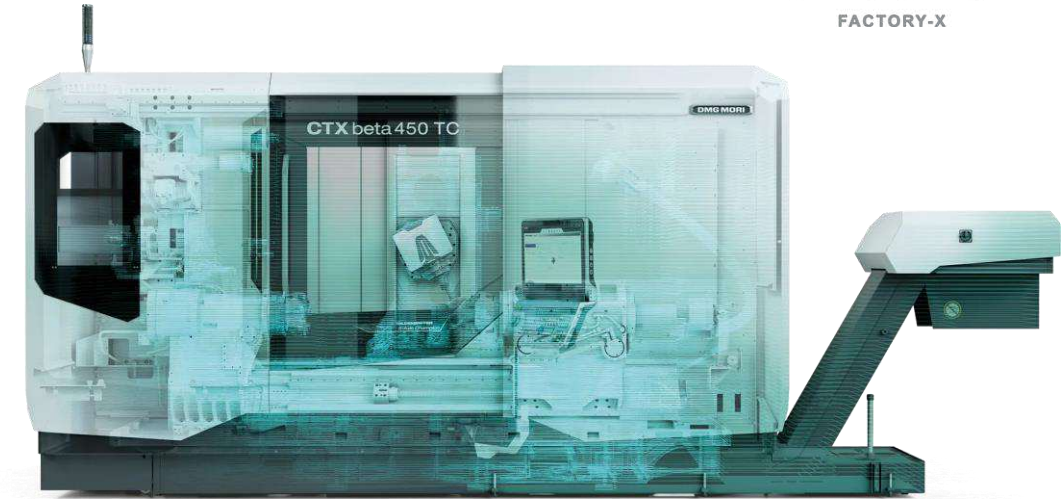
# Energetic Digital Twin (eDT-X)

*eDT-X as enabler for data-driven services*



## Enabling Technology

- Virtual representation of machine tools at component level
- Base for **virtual measurements**, **energy prognosis** of operating states & **workpiece-specific energy demand**



## The FX Solution in Detail

- Structured information with semantic description
- Implemented via Asset Administration Shell (AAS)
- Contains condition-based models for the energy behavior of individual components

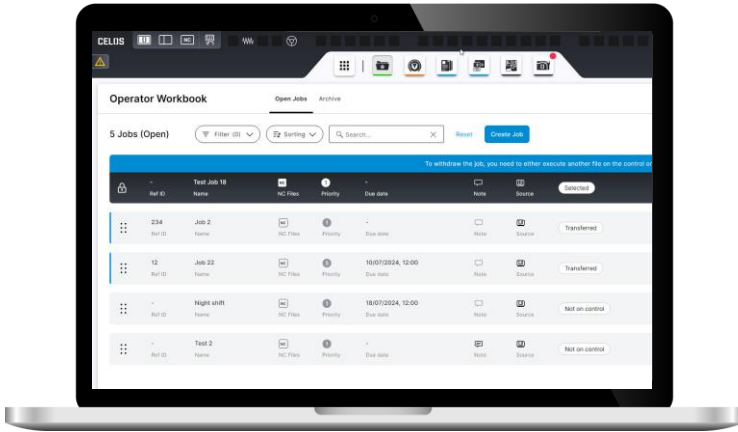


# Energy-Optimized Production Scheduling

*Aligning the production with electricity generation*



## Prognosis of Energy Demand

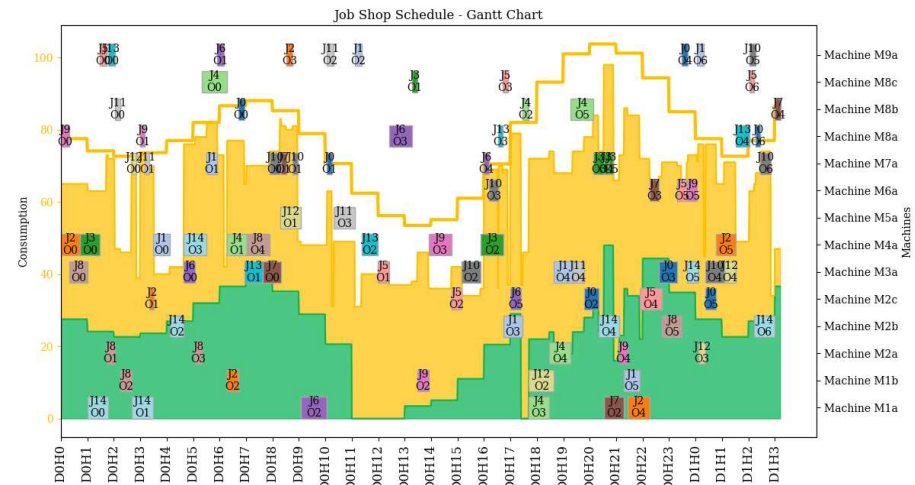


| Name              | Machine tool    | Finishing | Energy demand [kWh] |        |              | Total |
|-------------------|-----------------|-----------|---------------------|--------|--------------|-------|
|                   |                 |           | Medium machining    | Set up |              |       |
| 1 Ring            | DMC 210 FD      | 21.76     | 11.35               | 2.77   | <b>35.88</b> |       |
| 2 Base plate      | DMU 40 eVo      | 5.95      | 1.48                | 0.71   | <b>8.13</b>  |       |
| 3 Fixture         | DMU 40 eVo      | 3.57      | 1.97                | 0.49   | <b>6.03</b>  |       |
| 4 Structural part | DMF 300 8       | 18.45     | 7.46                | 1.98   | <b>27.89</b> |       |
| 5 Shaft 1         | CTX beta 450 TC | 1.10      | 0.83                | 0.13   | <b>2.05</b>  |       |
| 6 Shaft 2         | CTX beta 450 TC | 2.20      | 1.10                | 0.22   | <b>3.52</b>  |       |
| 7 Shaft 3         | CTX beta 450 TC | 4.62      | 2.20                | 0.45   | <b>7.27</b>  |       |

- Modelling the required energy based on planning data with the eDT-X

## Energy-Optimized Production Scheduling & Load Management

- Optimize and execute production schedule with respect to day-ahead energy prices & on-site electricity generation
- Interfaces to Manufacturing Execution System (internal) & electricity spot prices (external)
- Optimized utilization of dynamic electricity tariffs and local generation

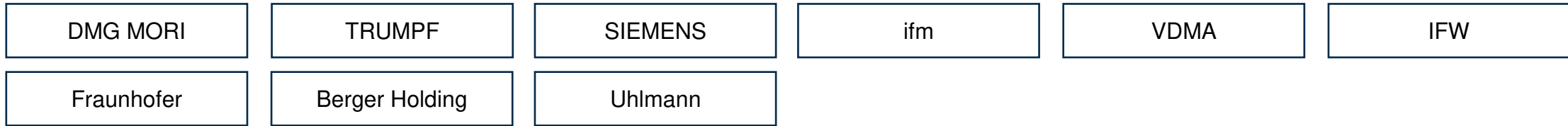




Seamless acquisition and interoperable usage of data across stakeholders requires **innovations at interfaces** and **industry standards!**

## Interdisciplinary Project Team

### The Team



Competencies from **machine tool builders, factory operators, software providers, research & networks united**



Focus on domain-specific challenges possible due to **backend development in TP4**



Usage and development **standards** (OPC-UA, AAS, FX-port) ensure transfer to application



# Summary and Benefits

*Data-driven solutions for energy-efficient manufacturing*



## Summary

- Urgent need for increased transparency and optimization of energy demand in manufacturing
- Data-driven solutions will support transformation towards green production
- Use-case „Energy Demand and Load Management“ in Factory-X provides solutions for seamless acquisition and usage of energy data

## Your Benefits

- Solutions for **interoperable energy monitoring & reduced energy demand** of machines
- Innovative approach to administrate and use energy data via the **Energetic Digital Twin**
- **Energy-optimized production scheduling** for reduced energy costs
- **Load management** offers new business opportunities in collaboration with power authorities
- Defining **standards for interoperable energy data**

Energie-Monitoring im  
Werkzeugmaschinenbau



**Become a front-runner in energy-efficient manufacturing of the future with us!**

# TP 2.10 Carbon Footprint Management

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## Challenge

- Reduce CO<sub>2</sub>-footprint and become CO<sub>2</sub>-neutral

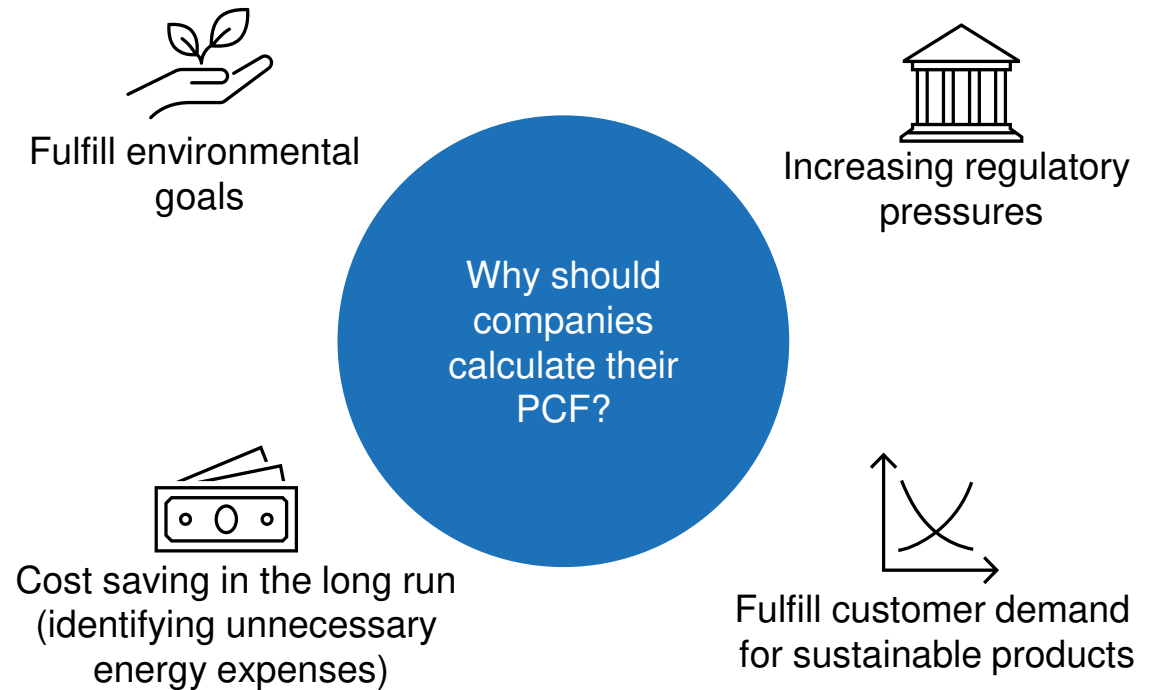
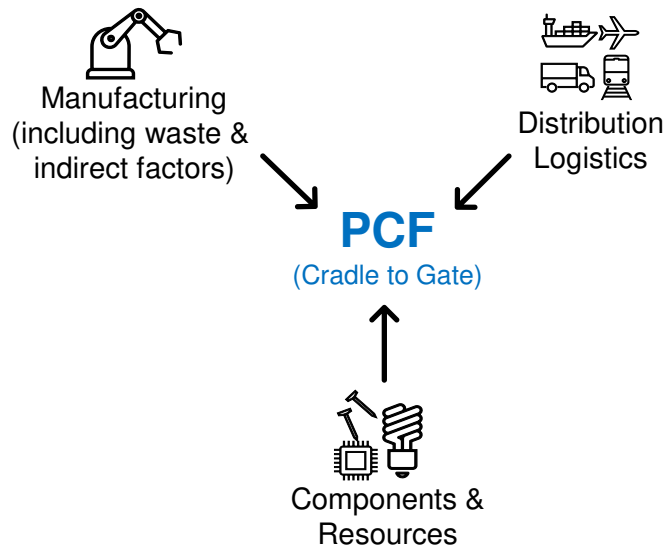
## Goal

- Solutions for CO<sub>2</sub>-transparency along entire supply chain

# What is the product carbon footprint (PCF), and why should companies calculate it?

**What is the PCF?** (According to ISO 14067):

„sum of GHG emissions [ ] and GHG removals [ ] in a product system [ ], expressed as CO2 equivalents [ ] and based on a life cycle assessment [ ] using the single impact category [ ] of climate change”



# Challenges we want to address

## Comparability & missing guidance



Many companies miss guidance on which factors from their production need to be considered in the PCF



Uncertainty exists regarding the need to consider indirect contributions (like factory lighting & heating etc.)



PCF values from different companies are currently not comparable due to different calculation procedures

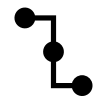
## Huge complexity & necessary resources



Large number of measurement points necessary, that then need to be broken down to product level



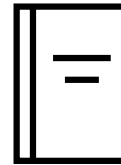
High amount of personnel to collect data from manufacturing & logistics



Need for the exchange of information with a multitude of suppliers across the supply chain

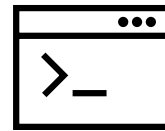


Need for representative secondary data



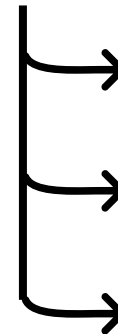
## Factory-X PCF Guidance

Gives Guidance for a comparable PCF calculation and to lower the entry hurdle for SMEs

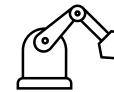


## Factory-X PCF Business Applications

Tools to enable companies to measure and calculate their PCF with less effort



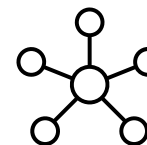
Calculation of logistics share of PCFs



Calculation of manufacturing share of PCFs



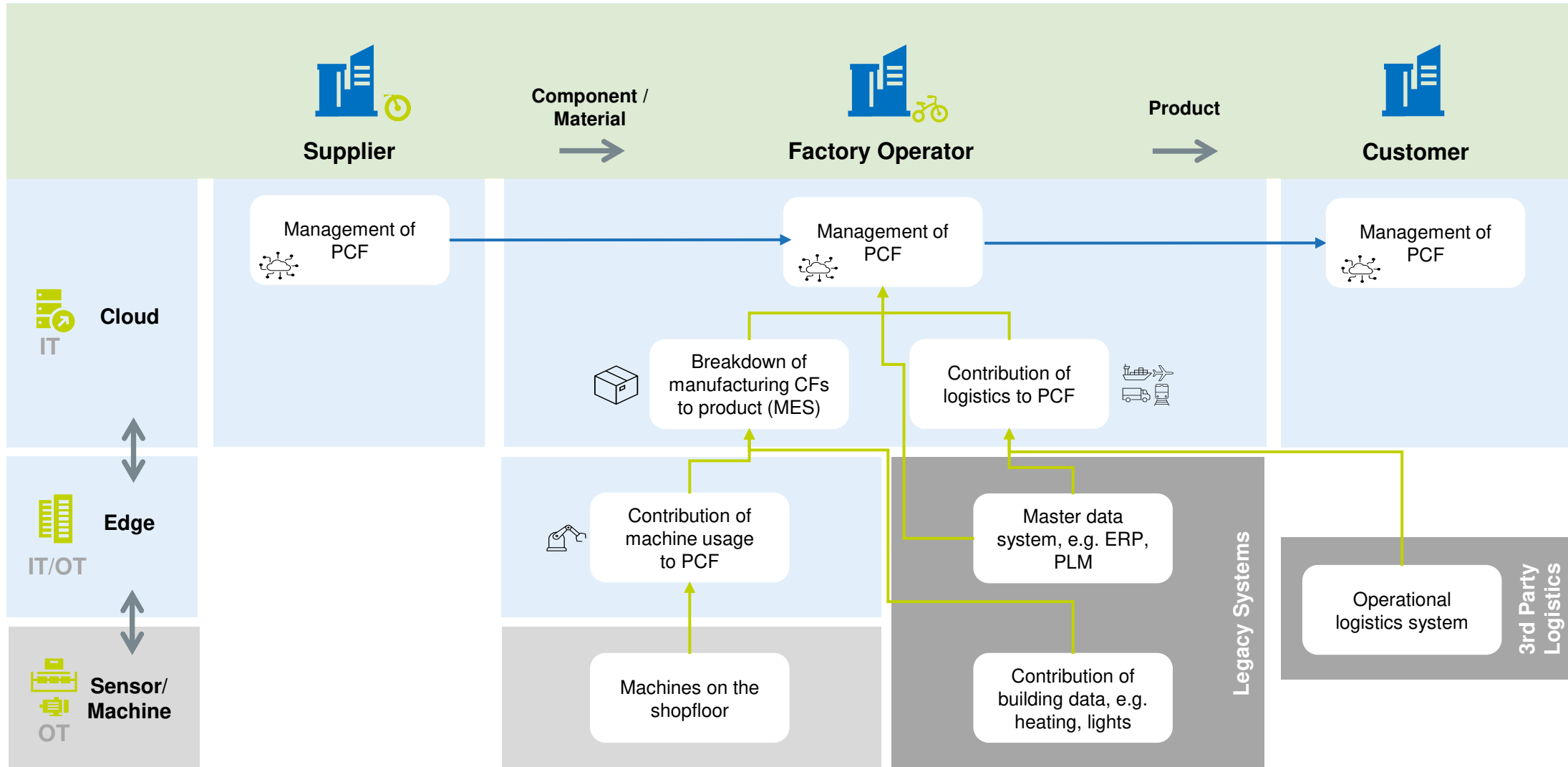
Management and sharing of PCFs



## Factory-X Ecosystem

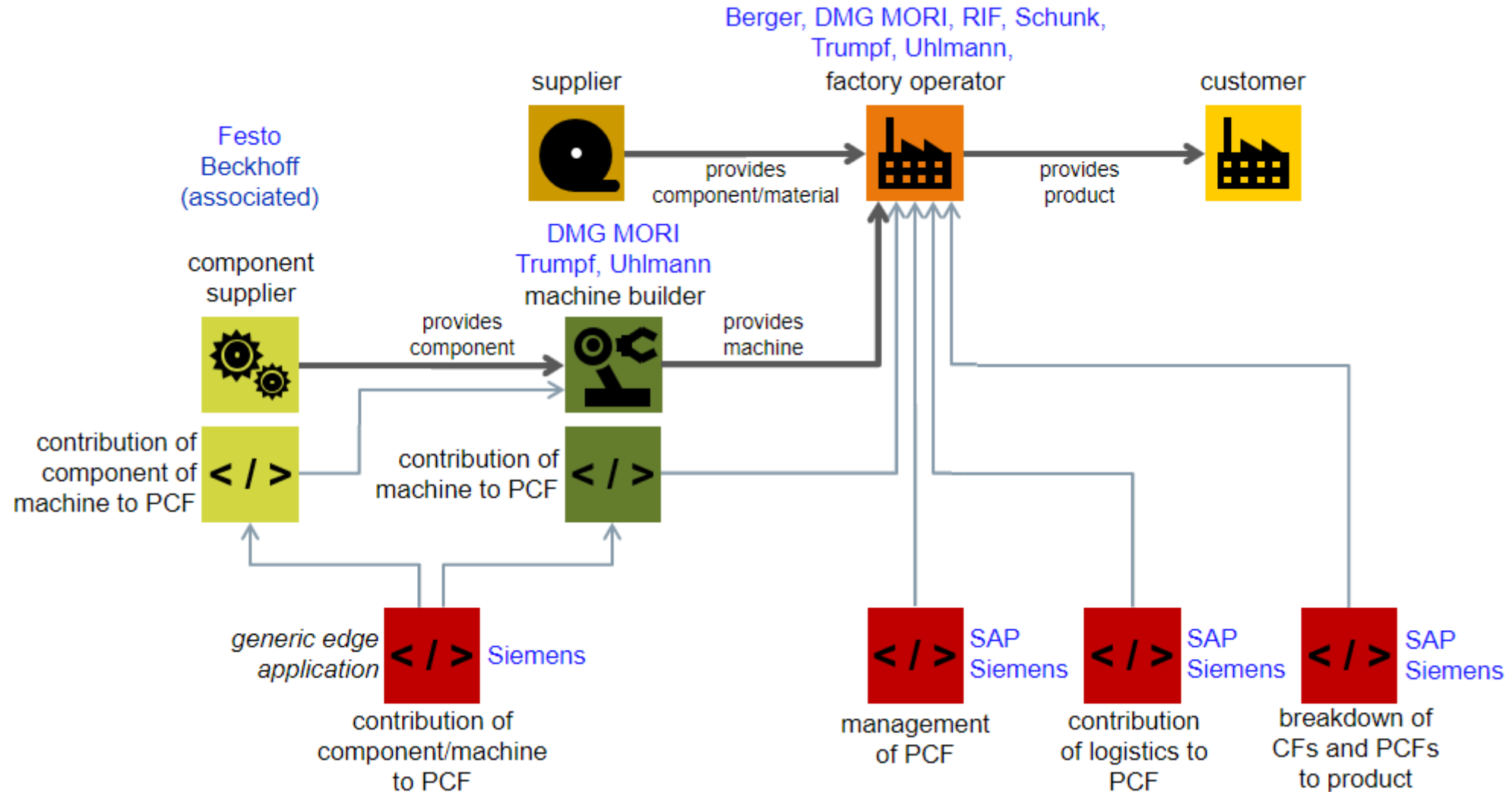
The Factory-X Ecosystem will enable seamless and reliable sharing of comparable PCF data between participating companies along the whole supply chain

# Our usage view shows the interactions between the business applications and legacy systems





# Our usage view shows the interactions between the business applications and legacy systems



# Our next step: Developing a Test- and Demonstrator framework



We are currently developing a Test-and Demonstrator framework at the Siemens Aerospace Lab in Nuremberg to:

- Validate the business processes we have defined.
- Be able to hands-on develop the business applications.
- Test the interactions between the applications that are developed/adapted in Factory-X.
- Ensure, that the ecosystem can be rolled out without major changes at other factories.



# The TP2.10 Team



Uhlmann

Schunk

SAP

Festo

Siemens

DMG Mori

Berger

Fraunhofer

RIF GmbH

TRUMPF

Beckhoff

ESTAINIUM

# Q & A

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# Thank you

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**Contact information:**

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